Petaluma City Schools Upgrades and Saves With Nvi® LoCor® Towels and Tissue

Customer Profile:

Petaluma City Schools, (PCS)
Sonoma County, California

PCS is comprised of 6 elementary schools, 2 charter schools, 2 high schools and 1 alternative school. Altogether, PCS serves over 7,400 students with 878 teachers and staff.

Critical Issues:

- Non-standardized dispensing systems required high stock volumes of various paper products
- Low quality, underperforming paper products
- Cost control and inefficiencies

The Situation

As a school system located in the beautiful, coastal region of Sonoma County, the Petaluma City Schools (PCS) District was in much need of an upgraded towel and tissue system that allowed for increased operational efficiency and a reduction in product storage. Improving the overall look and performance of its washroom and break areas was also of importance for PCS in order to properly reflect the image Sonoma County is known for.

The Solaris Paper Solution

Together, Solaris Paper and Fishman Supply teamed up to find a solution to PCS's facility issues. Focusing on their critical issues, it was determined the Nvi® Manual Hands Free Towel Dispenser and complimentary Nvi® LoCor® high-capacity roll towel and bath tissue products were the perfect solution by offering:

- Durable, upscale dispensing that could be installed easily and quickly throughout the entire PCS district.
- High-capacity towels and tissue that require fewer change outs, providing labor savings.
- Top quality, better performing paper reduces waste and increases hygiene throughout entire facility.
- Virgin paper derived from Rapidly Renewable Fiber (RRF) that meets the USGBC's LEED standards.
- Fast-acting, responsive customer service.

"We were very impressed with how quickly they responded to the challenge."

Ray DiGiaimo, Supervisor, Food Services

The Outcome According to the Customer

Q: Why did you select Solaris Paper products?

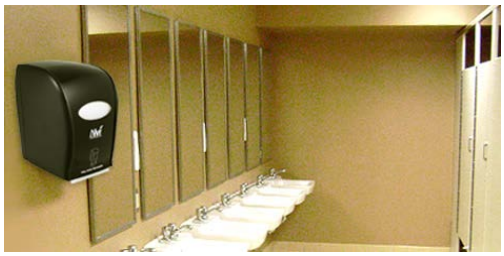
A: *"We liked the personal service, the pricing was competitive and we could count on them to stand behind the products they sell."*

Q: How was your experience working with Solaris Paper?

A: *"As you know, a dispenser installation of this size (11 high traffic facilities) is not an easy task. We were very impressed with how quickly they responded to the challenge."*

Q: Did the recommended Nvi dispensers and LoCor paper meet your performance expectations?

A: *"Yes! We have been able to upgrade our towels and tissue from a very poor quality to a higher standard and have substantially reduced complaints. We were able to consolidate and update our existing dispensers, reduce our inventory and save money."*



Make your washroom smarter with Nvi® Advanced Dispensing Systems

Our revolutionary designs improve hygiene, reduce waste, and promote cost savings.

> High-capacity system helps lower costs by reducing waste and labor

> Low-maintenance and extended battery life

> Touch-free dispensing reduces the spread of germs

> Reliable and durable mechanics throughout

Nvi® Advanced Dispenser System	SKU / Finish	Dimensions
Electronic Roll Towel	D68001 Stainless Steel, D68002 White, D68003 Black	12.20” x 15.75” x 9.60”
Manual Hands Free Roll Towel	D68004 Stainless Steel, D68005 White, D68006 Black	12.20” x 15.75” x 9.60”
Recessed Electronic Roll Towel	D68011 Stainless Steel (Center, Left or Right)	14.20” x 17.92” x 10.00”
Recessed Manual Hands Free Roll Towel	D68012 Stainless Steel (Center only)	14.20” x 17.92” x 10.00”
RiteFold Hand Towel	D69001 Stainless Steel, D69002 White, D69003 Black	13.82” x 15.00” x 4.98”
Electronic Bath Tissue	D67001 Stainless Steel, D67002 White, D67003 Black	7.87” x 9.13” x 6.14”
Manual Bath Tissue (top-down)	D67011 Stainless Steel, D67012 White, D67013 Black	7.29” x 13.38” x 6.32”
Manual Bath Tissue (side-by-side)	D67021 Stainless Steel, D67022 White, D67023 Black	12.20” x 7.68” x 6.89”
Manual Jumbo Bath Tissue	D67031 Stainless Steel, D67033 Black	14.85” x 10.47” x 5.48”

Solaris Paper’s Nvi® Dispensers meet ADA guidelines when installed properly.

The Nvi® LoCor® Advantage:

More Product and Less Waste with our high-capacity Towel and Tissue Products

> Smaller core allows for 100% more product on each roll

> High-quality towel and tissue products that meet LEED standards

> Reduce labor costs through fewer roll replacements

> Smaller core means less product/packaging waste

SKU	Nvi® LoCor® Paper Product	Color	Ply	Emboss	Size (W x L)	Count	Items/Case	Total Case
26821	Nvi LoCor Bath Tissue	White	2-Ply	Plain	3.85” x 4.05”	1000 sts.	36 rolls	36,000 sts.
26822	Nvi LoCor Jumbo Bath Tissue	White	2-Ply	Plain	3.3” x 1200’	1200 ft.	12 rolls	14,400 ft.
50861	Nvi LoCor RiteFold Towel	White	1-Ply	Full	10.55” x 9.45”	220 sts.	10 pks.	2,200 sts.
46896	Nvi LoCor Roll Towel (Mid Premium)	White	1-Ply	Full	8” x 800’	800 ft.	6 rolls	4,800 ft.
46897	Nvi LoCor Roll Towel (Mid Premium)	White	1-Ply	Full	7” x 800’	800 ft.	6 rolls	4,800 ft.
46898	Nvi LoCor Roll Towel (Economy)	White	1-Ply	Full	7” x 850’	850 ft.	6 rolls	5,100 ft.
46899	Nvi LoCor Roll Towel (Premium)	White	1-Ply	Full	7” x 600’	600 ft.	6 rolls	3,600 ft.
46900	Nvi LoCor Roll Towel (Premium)	White	1-Ply	Full	8” x 600’	600 ft.	6 rolls	3,600 ft.

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